Supply of televised football, market structure and policies

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# Part 3

# Does the market work? Market failure and the football broadcast

# **Complex Market Mechanism**

Are broadcasters (really) competing for football rights?

- The wholesale rights market
- Strategic interaction between broadcasters

In England, the case of ...

- BBC and ITV (early 1980s, a cartel?)
- BSkyB and ITV Digital (Football League rights in early 2000s)
- BSkyB and ESPN

BSkyB and BT (competitors?)

### The Telegraph

### **Business**

Ofcom ends probe into Premier League football TV rights sale

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Of com will not investigate claims that the Premier League is harming customers CREDIT: JON SUPER/AP PHOTO

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ootball fans are likely to face more increases in the cost of watching matches at home, as the media watchdog will today drop its two-year investigation of the Premier League's multibillion-pound TV rights auction.

Of com will abandon work on a complaint from the cable operator <u>Virgin Media</u>, after concluding that it does not have the capacity to assess either way whether the way the Premier League sells rights is harming consumers, The Telegraph can reveal.

The decision means England's top clubs can maintain the blockade of live coverage of matches that kick off in the traditional 3pm Saturday slot.

# **Regulatory Intervention**

MMC (1998) Proposed merger between BSkyB and MUFC

OFT (1999) Unlawful English Premier League cartel?

European Commission (1999) Exclusivity in EPL and UEFA CL markets

Ofcom (2012) BSkyB's wholesale price of sports channel

Spanish Government (2015) Distribution of rights fee in La Liga

### Governments and Football Rights

Role of the State in football rights market

Public interest and consumer welfare?

State supply

The public purse and football rights

Legislation

Broadcasting Acts

### **Broadcast Acts**

Sports events and the public interest Commercial profits vs. public interest

Listed football rights in the UK UEFA European finals FIFA World Cup finals

Top flight football rights Primera Liga rights – listed English Premier League – not listed

## Peculiarities in Football Broadcast Market

Effects in the wholesale market

Broadcasters sell and buy from each other

(conditional access charges)

For example, BskyB routinely package its channels for Virgin Media

Competition vs. Collusion

What's optimal for broadcasters? To compete or collude?

### Limiting market output

Number of live games per season Still limited and compromising consumer welfare (from 60 to 154 games per season)

Alliances between broadcaster and league

EPL and BSkyB

Slight market liberalisation (forces by regulator)

# Summary and Conclusion

Advances in technology have had an impact on football and its broadcasting

Broadcasting and football

Interdependence between the sectors

Broadcasters need football and football needs broadcasters

In England, the size of rights fees and its distribution require careful analysis. Are they having the desired effect on football?